

# 世禾科技股份有限公司 Shih-Her Technologies Inc.

## 2021 Investor Conference Stock Code:3551

2021/11/25

# Disclaimer Statement

- The information provided may contain predictive narratives and actual results may differ depending on factors beyond their control.
- The information provided in the newsletter does not express or imply which is correct or complete, nor does represent a complete discussion of the state of the industry or significant development by Shih Her Technology Co., Ltd.
- The financial contents of this presentation are prepared in accordance with the Financial Statements (IFRS) of the accountancy in the company . The full details must be based on the financial statements of Market Observation Post System.

- Corporate Overview
- Financial Overview
- Market Overview
- Q&A

# Corporate Overview

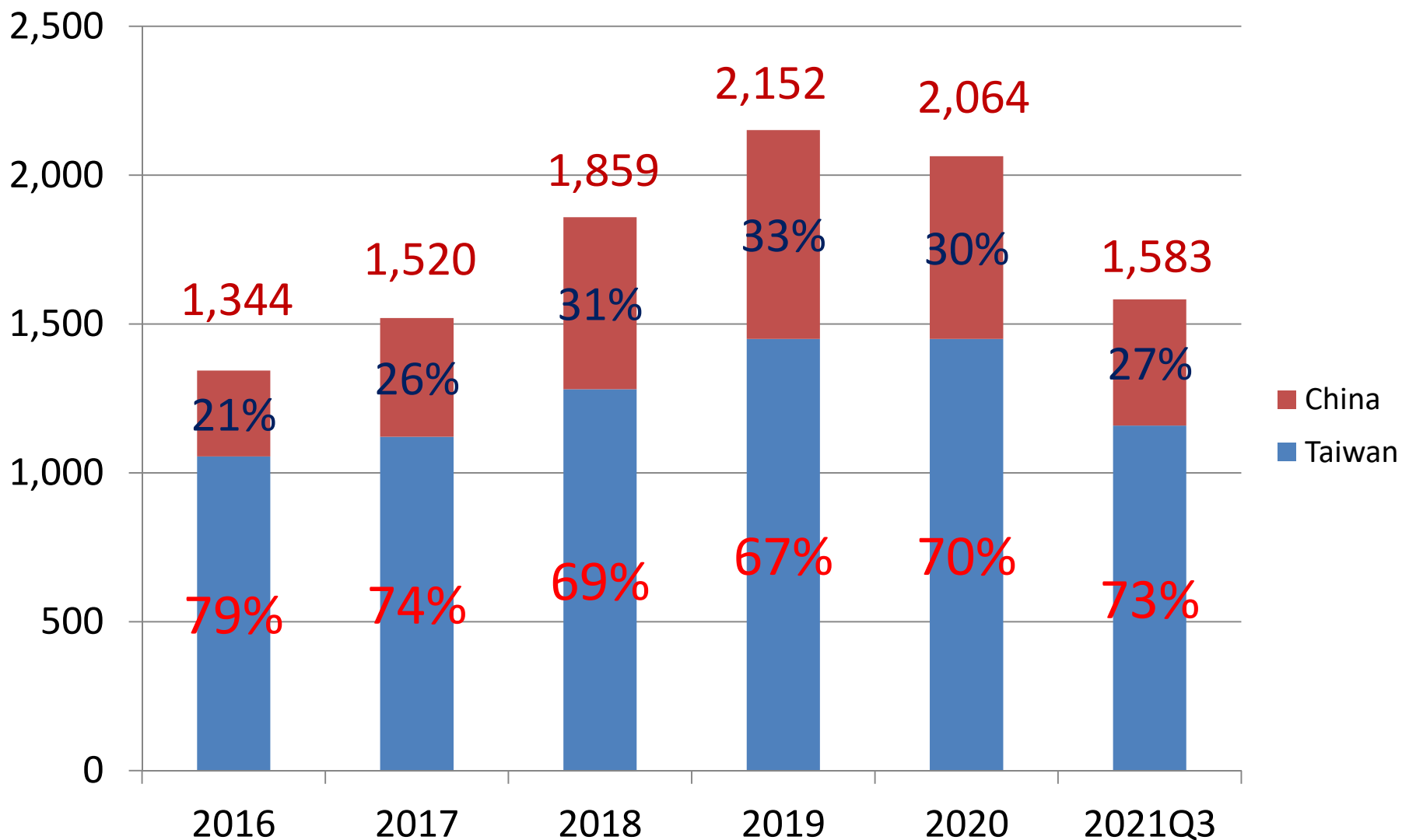
- Established :1997/8/23
- Publicly listed in TPEX in 2008/4/15
- Capital:5.68 Billion
- Group employees:1031
- Taiwan 8FA, 5-2 under construction
- Singapore 2FA
- China 4FA, Chengdu trial production

Washing & recycling equipment industry:

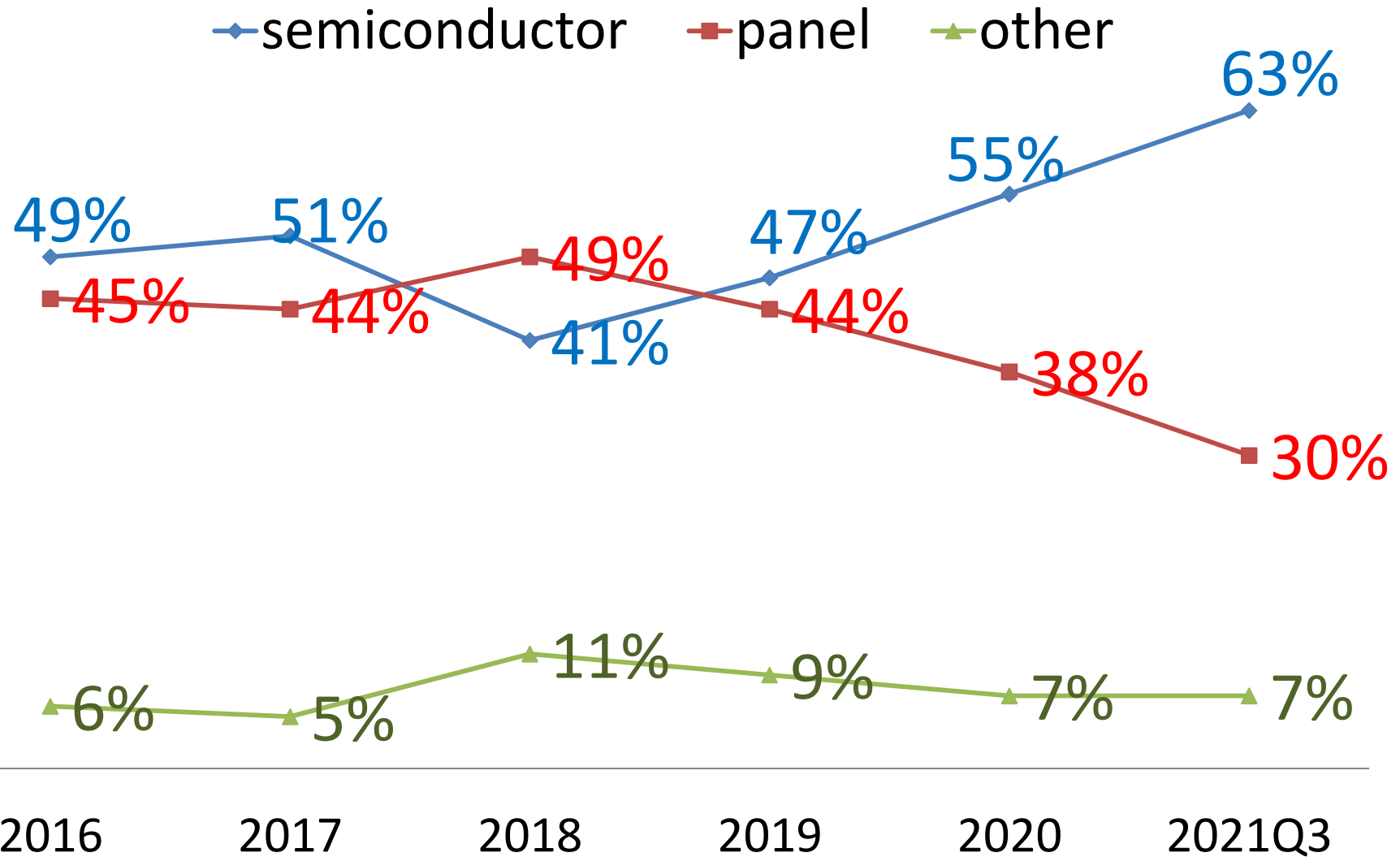
- semiconductor
- panel
- Solar
- Precious metal



# Revenue distribution



# Revenue distribution by industry



# Statements of Comprehensive Income

Amount: NT\$Million	QoQ					YoY		
	Q3 21	Q2 21	Q o Q	Q3 20	YoY	3Q 21	3Q 20	YoY
Operating income	532,853	519,334	3%	557,750	(4%)	1,583,169	1,505,693	5%
Operating costs	(347,324)	(312,270)	11%	(336,841)	3%	(1,013,798)	(943,603)	7%
Operating margin	185,529	207,064	(10%)	220,909	(16%)	569,371	562,090	1%
Gross margin	35%	40%		40%		36%	37%	
Operating expenses	(109,197)	(70,300)	55%	(136,858)	(20%)	(262,740)	(325,321)	(19%)
Operating profit	82,332	136,764	(40%)	84,051	(2%)	306,631	236,769	30%
Operating net profit margin	16%	26%		15%		19%	16%	
Other non-operating income and expenditure	86,045	(3,587)	2,499%	1,132	7,501%	97,075	3,169	2,963%
Net profit before tax	168,377	133,177	26%	85,183	98%	403,706	239,938	68%
Income tax expense	29,447	17,961	64%	31,851	(8%)	67,727	65,964	3%
Net profit after tax	138,930	115,216	21%	53,332	161%	335,979	173,974	93%
Net interest rate	26%	22%		10%		21%	12%	
Basic earnings per share (yuan)	2.44	2		0.94		5.91	3.06	

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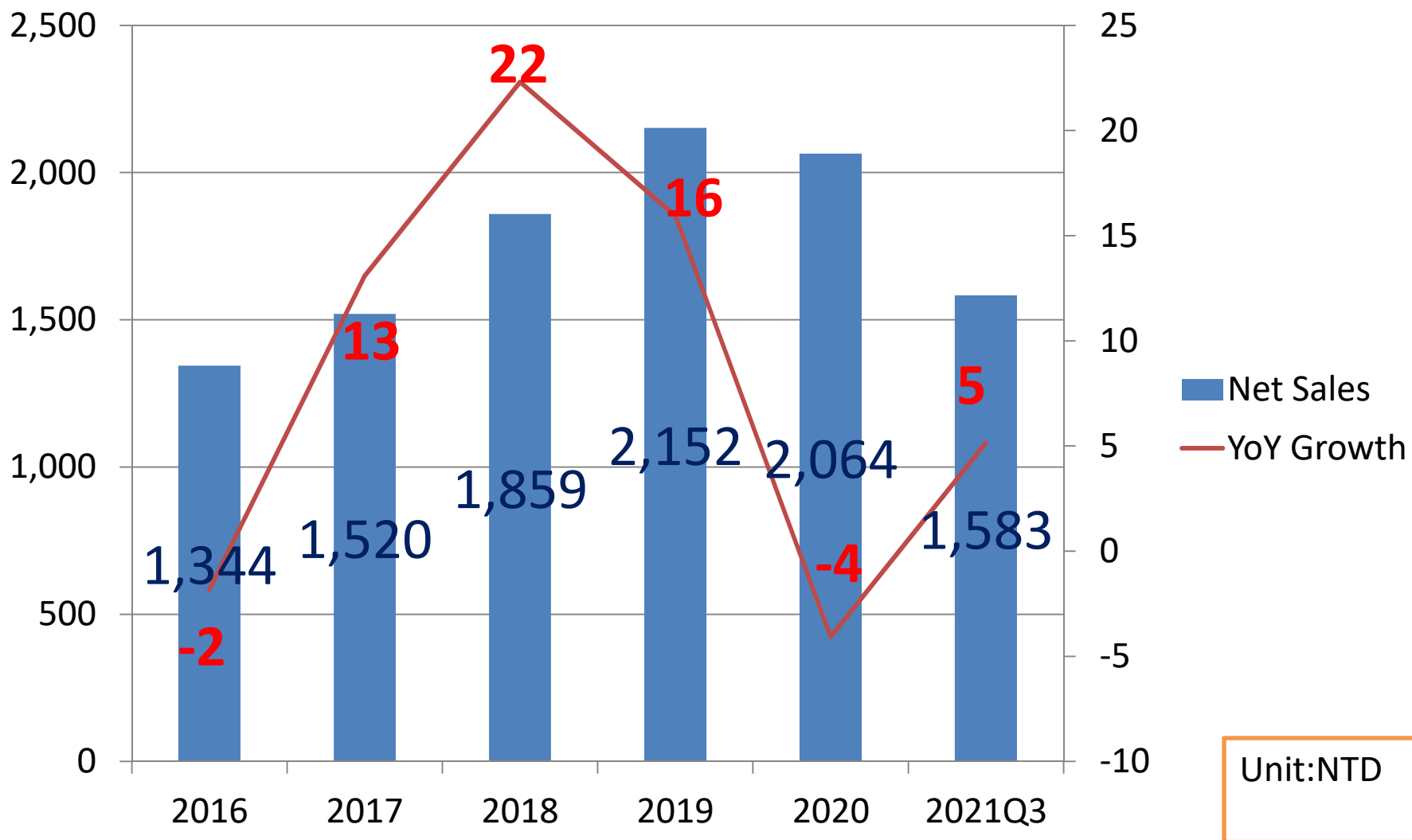
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# Balance Sheets

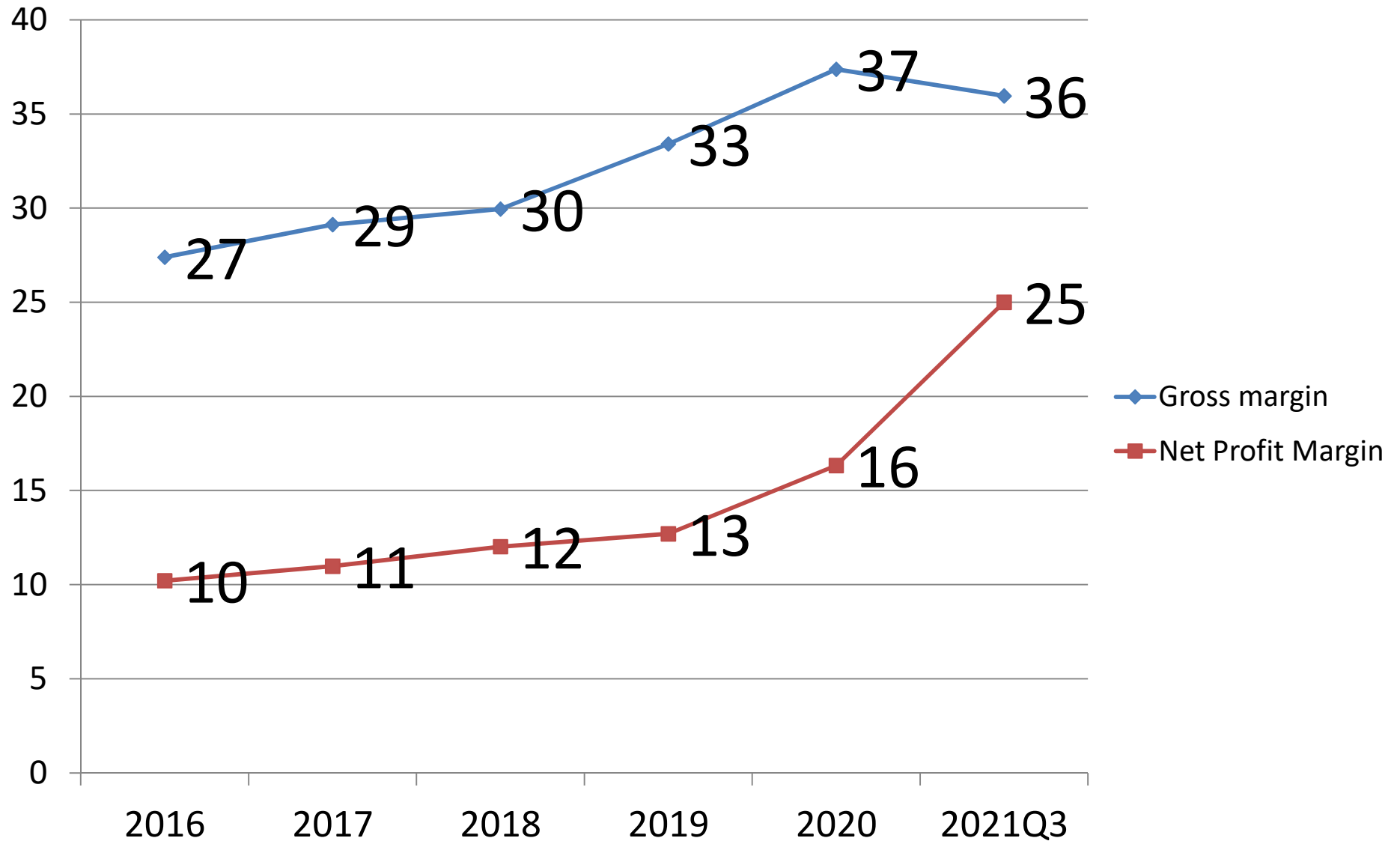
NTD million	2021/9/30		2021/6/30		2020/9/30	
	金額	%	金額	%	金額	%
Cash and Cash Equivalents	1,107	27%	1,134	27%	851	21%
Accounts Receivable	429	10%	429	10%	473	12%
Inventories	66	1%	61	1%	81	2%
Fixed Assets	2,414	56%	2,228	52%	2,302	58%
Other Assets	273	6%	409	10%	264	7%
<b>Total Assets</b>	<b>4,289</b>	<b>100%</b>	<b>4,261</b>	<b>100%</b>	<b>3,971</b>	<b>100%</b>
short-term debt	-	0%	-	0%	10	0%
accounts payable & other	111	3%	108	3%	115	3%
other financial liabilities	312	7%	312	7%	258	6%
other current liabilities	127	3%	91	2%	233	6%
long-term loans payable	592	14%	609	14%	501	13%
<b>Total liabilities</b>	<b>1,142</b>	<b>27%</b>	<b>1,120</b>	<b>26%</b>	<b>1,117</b>	<b>28%</b>
capital-Common stock	568	13%	568	13%	568	14%
additional paid-in capital	611	14%	680	16%	680	17%
retained earnings-	2,099	49%	2,017	47%	1,744	44%
other equity	(132)	(0)	- 125	(0)	- 138	(0)
<b>Total equity</b>	<b>3,146</b>	<b>73%</b>	<b>3,140</b>	<b>74%</b>	<b>2,854</b>	<b>72%</b>
<b>Net value per share</b>	<b>55.41</b>		<b>55.31</b>		<b>50.26</b>	



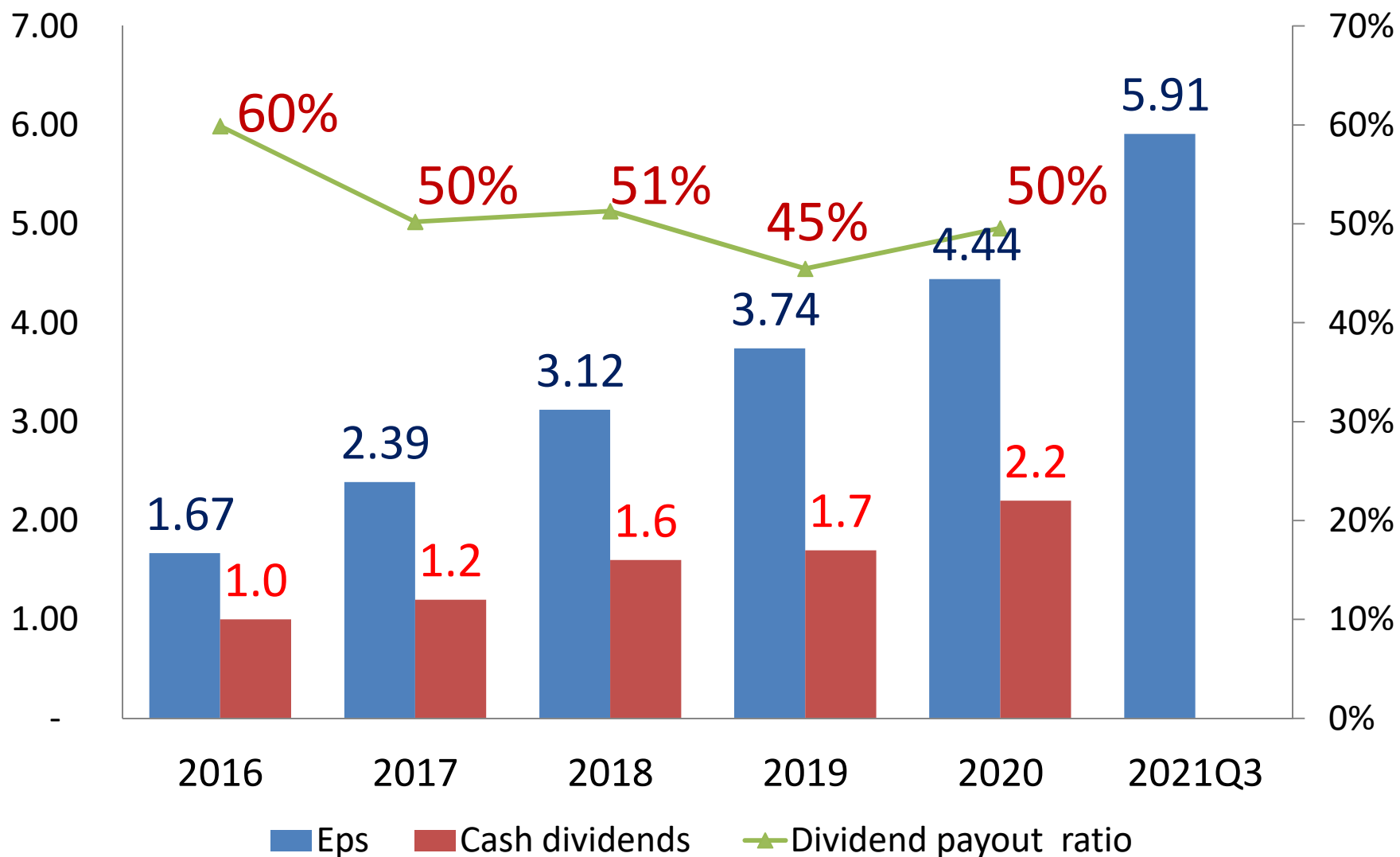
# Net Sales & YoY Growth



# Gross margin&Net Profit margin



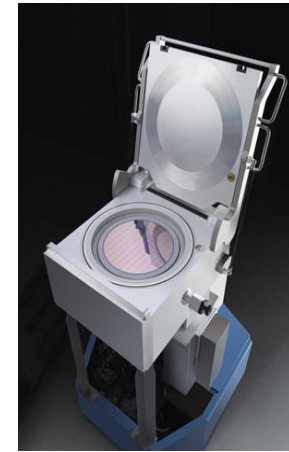
# EPS&Cash dividends



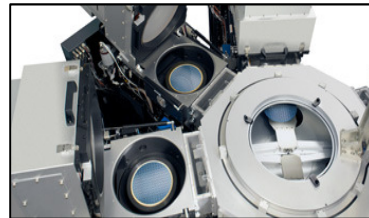
**TEL**



**APPLIED MATERIALS**  
make possible



**Lam**  
RESEARCH



**ULVAC**



**ASM**



# Revenue outlook

## Medium term plan

1. Continue to expand new customers and new processes
2. Continue to expand cooperation with original equipment manufacturers

## Current plan

1. The Chengdu plant was put into production in small quantities
2. The second phase of the fifth plant construction is in progress
3. Import automated process equipment
4. Expand cooperation with original equipment manufacturers and continue to improve high-end equipment cleaning technology

## Long-term plan

The Chinese territory continues to expand, covering customer groups in South China, Central China, and West China

## Short-term plan

1. Import smart factory management system
2. Continue to expand China business and increase regional partnerships
3. Expected to grow by more than 50% in the Chinese semiconductor market



# Thanks for listening

## Q&A