

# 世禾科技股份有限公司

## Shih-Her Technologies Inc.

### 2024 Investor Conference

### Stock Code:3551

Description :Green energy and environmental protection

(Summary Translation– In case of any discrepancy between the Chinese and English versions, the Chinese version shall prevail.)

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**2024/12/17**

*Shih-Her Technologies INC. - Confidential*

- Company Profile
- Market Overview
- Financial Overview
- Q&A

- The information provided may contain predictive narratives and actual results may differ depending on factors beyond their control.
- The information provided in the newsletter does not express or imply which is correct or complete, or does not represent a complete discussion of the state of the industry or significant development by Shih Her Technology Co., Ltd.
- The financial contents of this presentation are prepared in accordance with the Financial Statements (IFRS) of the accountancy in the company . The full details must be based on the financial statements of Market Observation Post System.
- Deputy Spokesperson: Finance Department Julia ku 03-5981100 # 250

- Shih Her Technology is committed to cleaning machine components, regenerating workpiece surfaces and stripping and recycling precious metals. For 27 years, we have adhered to the concept of "**customer first, accepting challenges, quality first, and delivering on schedule**". Through the improvement of customers, the support of suppliers and the joint efforts of all employees, we have provided more services and contributions, gained the trust of customers and become The most trusted partner.
- Established :1997/6/23
- Publicly listed in TPEX in 2008/4/15
- Capital:5.68 Billion
- Group employees:1072

Founder of the company  
General Manager

Martin Chen

Serving the industry for  
40 years



客戶至上 · 接受挑戰 · 品質第一 · 如期交貨

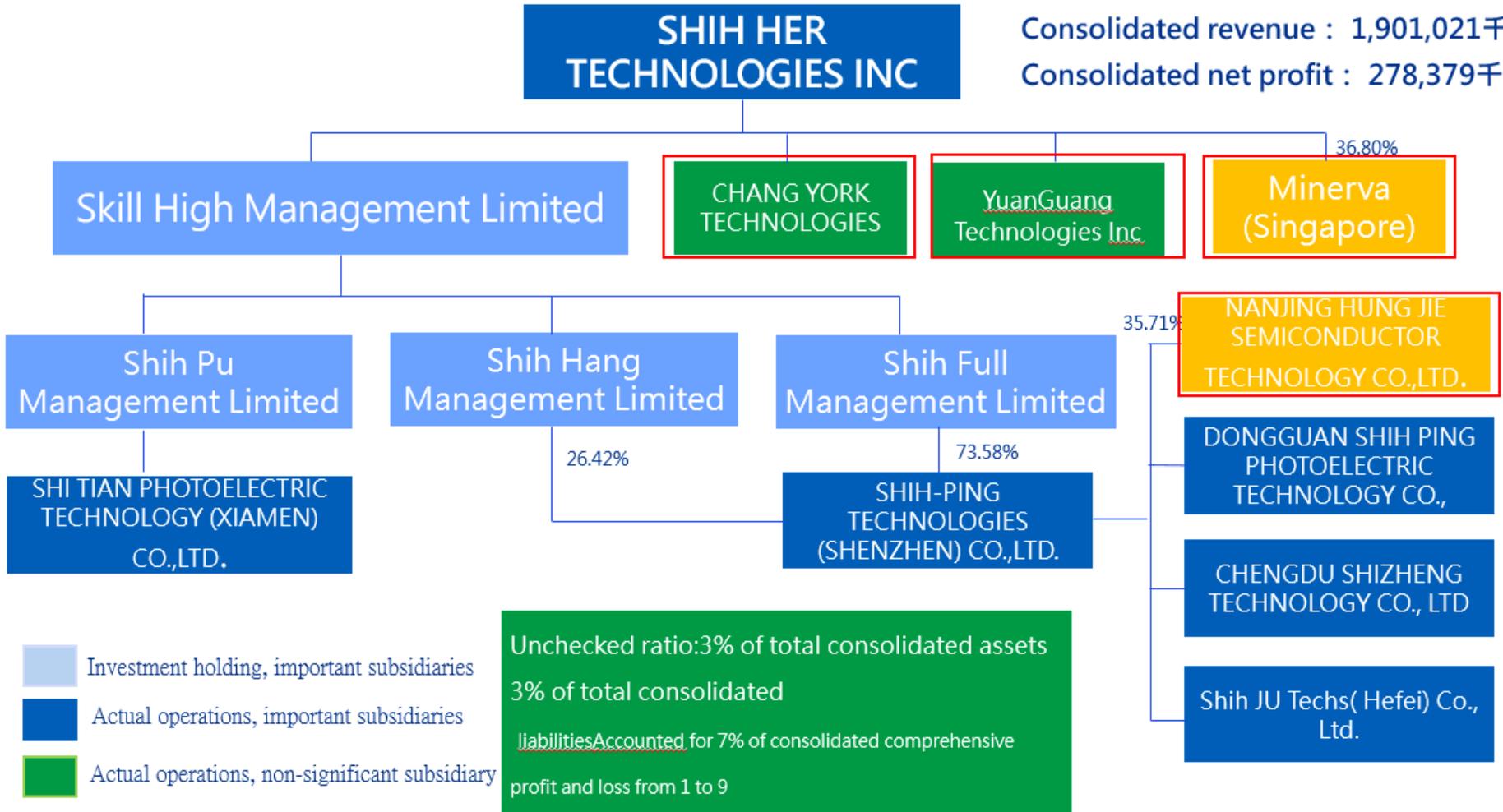
# Organizational Chart

2024.9.30

Consolidate assets : 4,828,024千元

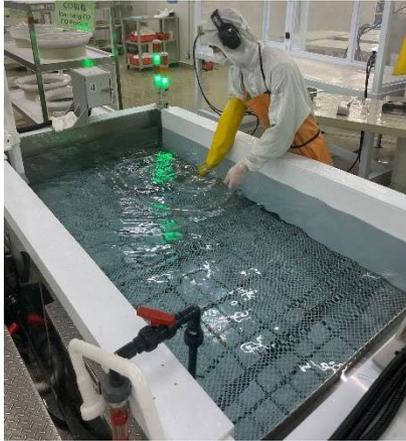
Consolidated revenue : 1,901,021千元

Consolidated net profit : 278,379千元

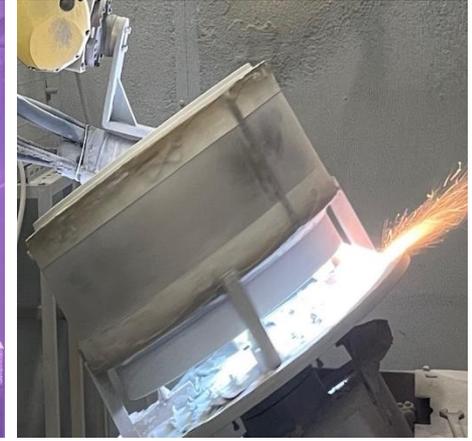


# Five important service items

- Precision clean



- Part surface regeneration treatment



- Anodizing

G6.0 Shadow Frame 陽極前 G6.0 Shadow Frame 陽極後



- Metal recycling



- Spare parts trading

# Important technology research and development main focus

The advancement of research and development of technology has always been the direction of Shih her Technology's continuous efforts. Process R&D analyzes and studies the attachments between the workpiece base material and process, and actively communicates with customers. Research and development ensures the highest yield, minimum loss and reasonableness of the workpiece. Delivery time to help customers achieve maximum benefits.



## Precision clean

- Improve the cleanliness of high-end workpieces
- Reduce workpiece loss rate
- Promote ESG energy-saving, carbon-reducing, and environmentally friendly cleaning methods



## Part surface regeneration treatment

- Introducing advanced coating technology to effectively extend the service life of the workpiece

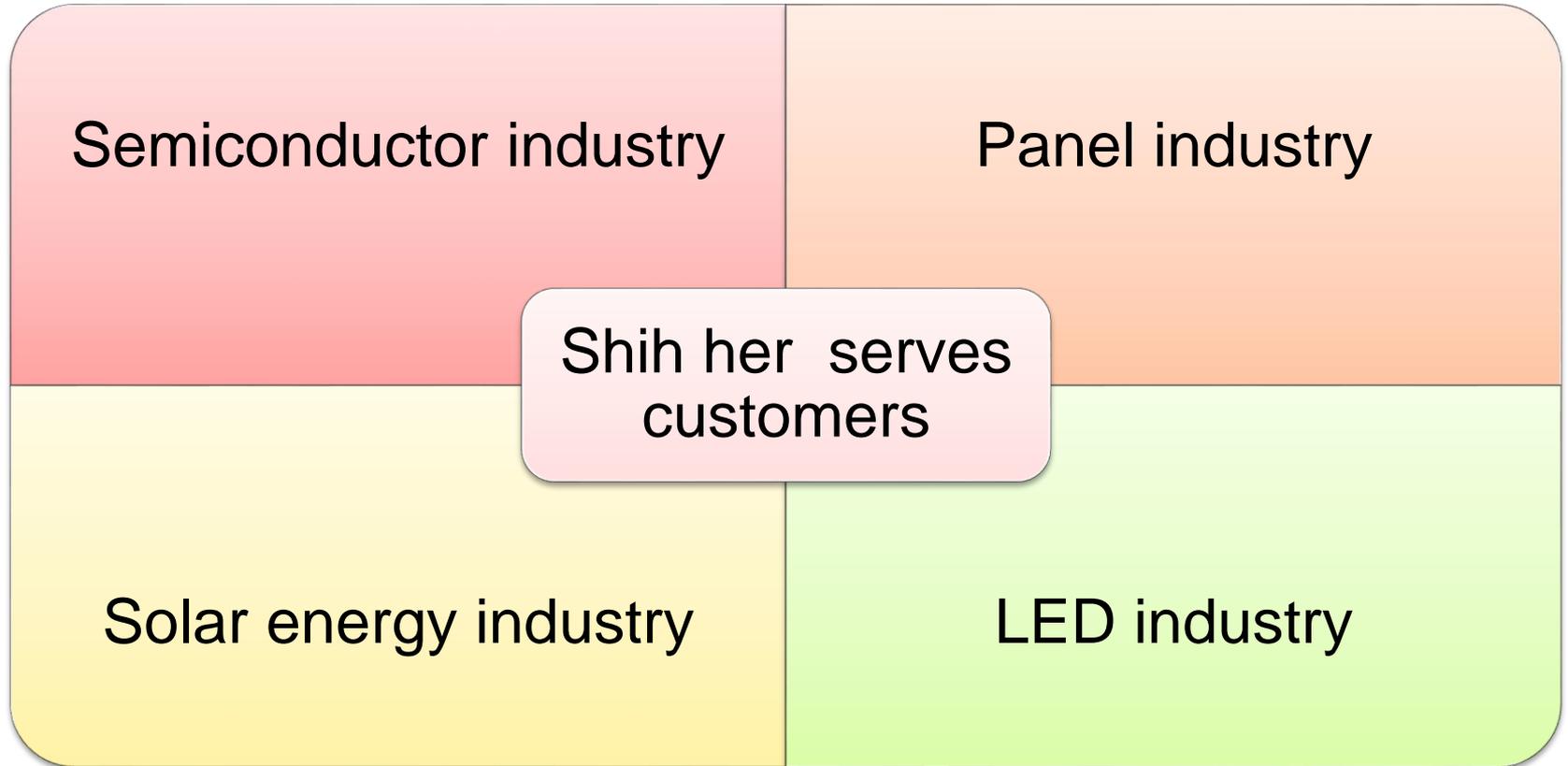


## Automated cleaning and testing equipment

- Develop in-process automation equipment to improve workpiece production yield
- Introduce advanced testing equipment and work with equipment vendors to develop dedicated automatic measuring equipment to ensure that clean quality can be quantified.

# Services cover industries

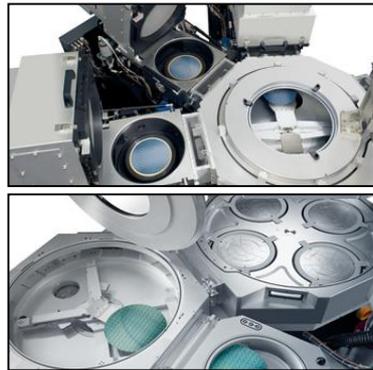
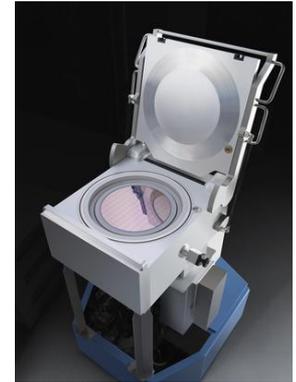
Shih her Group is a leader in the field of professional cleaning services, providing customer parts cleaning services for semiconductors, panels, solar energy, LED optoelectronics and traditional industries. We owned transport fleet can adjust production capacity.



**TEL**



**APPLIED MATERIALS®**  
make possible



**ULVAC**



**ASM** 



# Revenue outlook

## Medium term plan

1. Continue to expand new customers and new processes
2. Continue to expand cooperation with original equipment manufacturers

## Current plan

1. Increase the transformation of semiconductor production lines in Chinese factories
2. Introduction of high-end new products into mass production
3. Cooperate with major customers to introduce automated process equipment in response to ESG
4. Expand cooperation with equipment original manufacturers and continue to improve high-end equipment cleaning technology
5. Introduce smart factory management system

## Long-term plan

Taiwan, China and the global territory continue to expand

## Short-term plan

1. Continue to introduce smart factory management systems in each factory
2. Expand global business and increase regional partnerships
3. Cooperate with the growth layout in China's semiconductor market
4. Develop new processes for high-end workpieces

01

Technical  
ability  
improvement

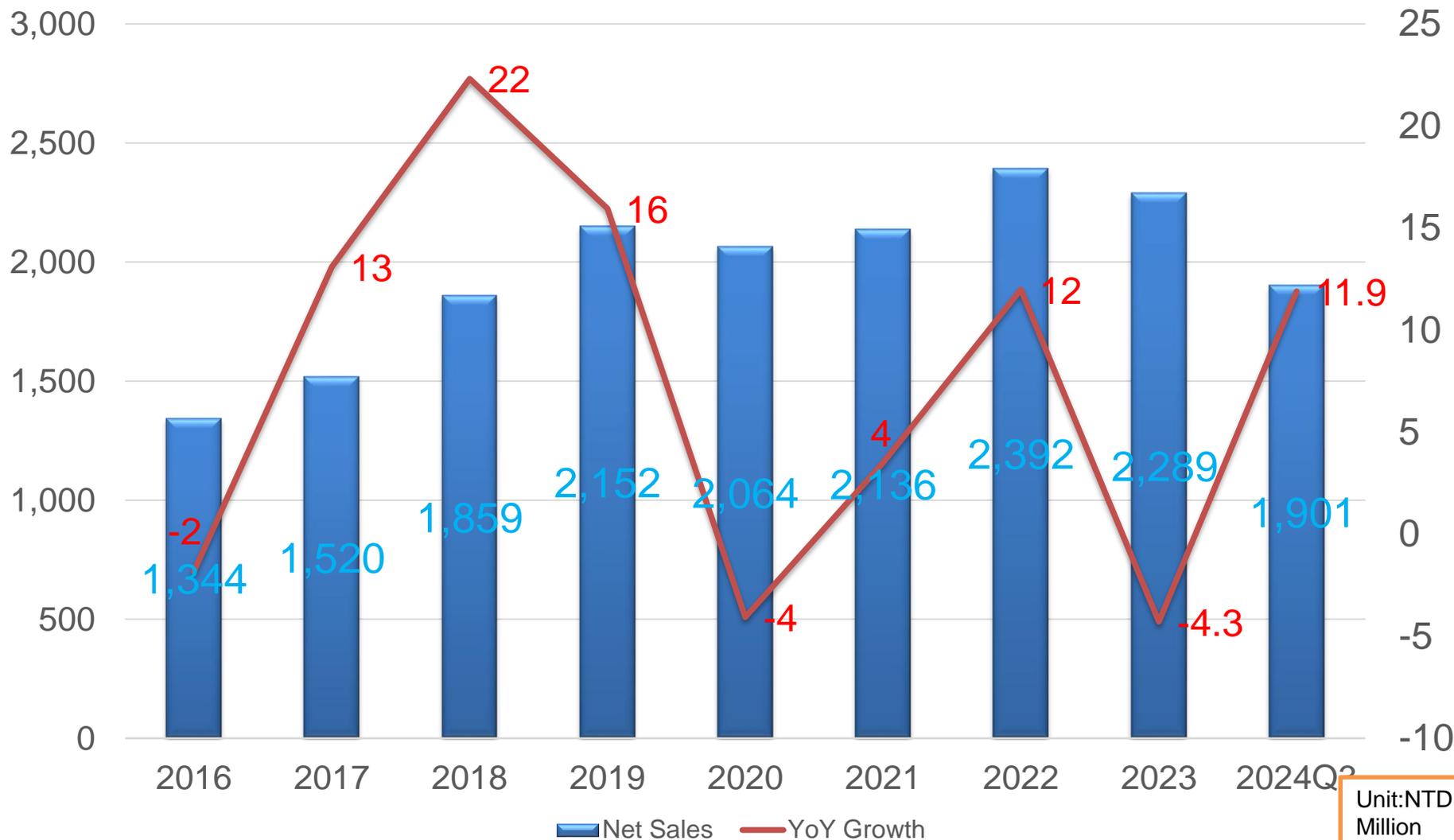
02

Increase in  
market share

03

expand new  
territory

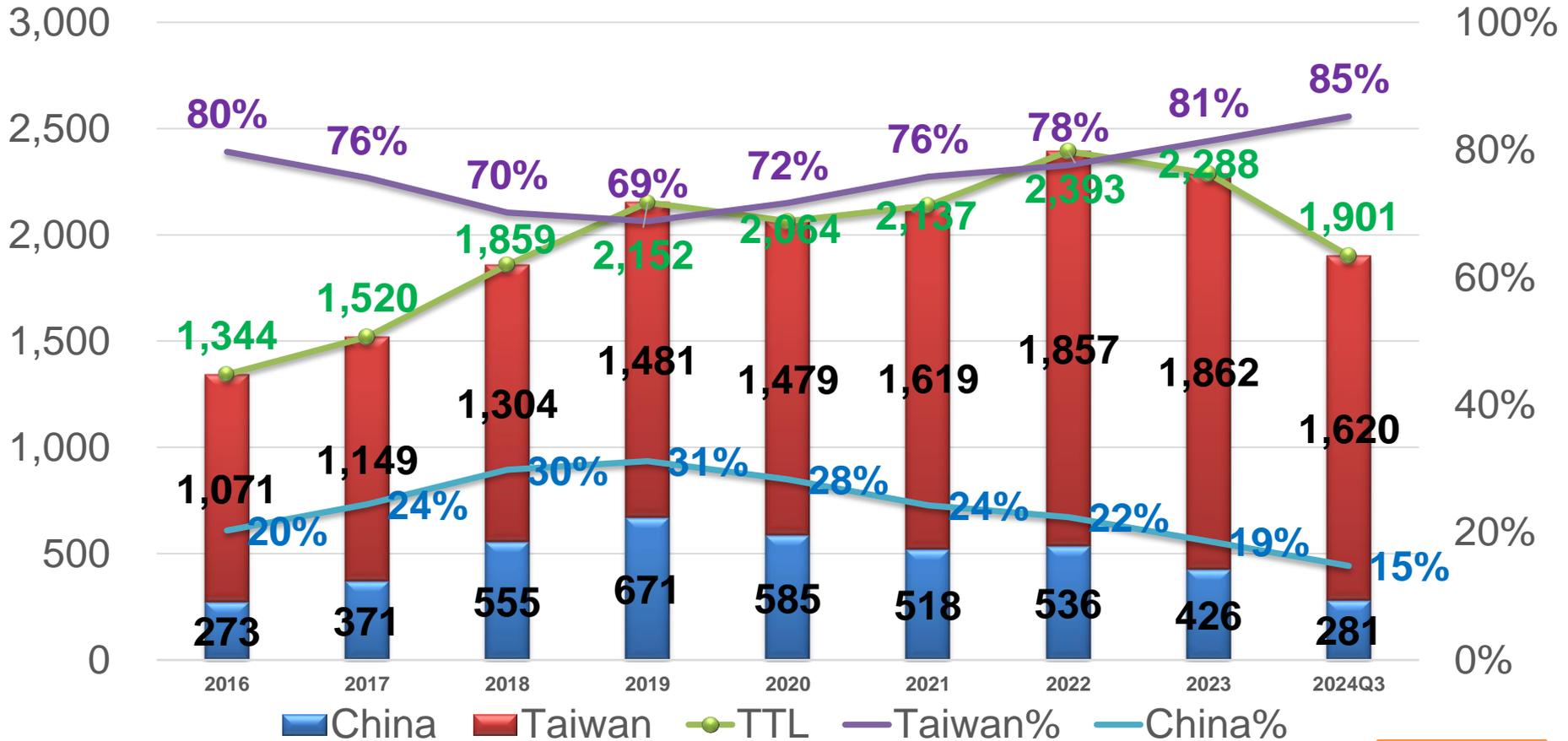
# Net Sales & YoY Growth



Unit:NTD Million

# Revenue Distribution

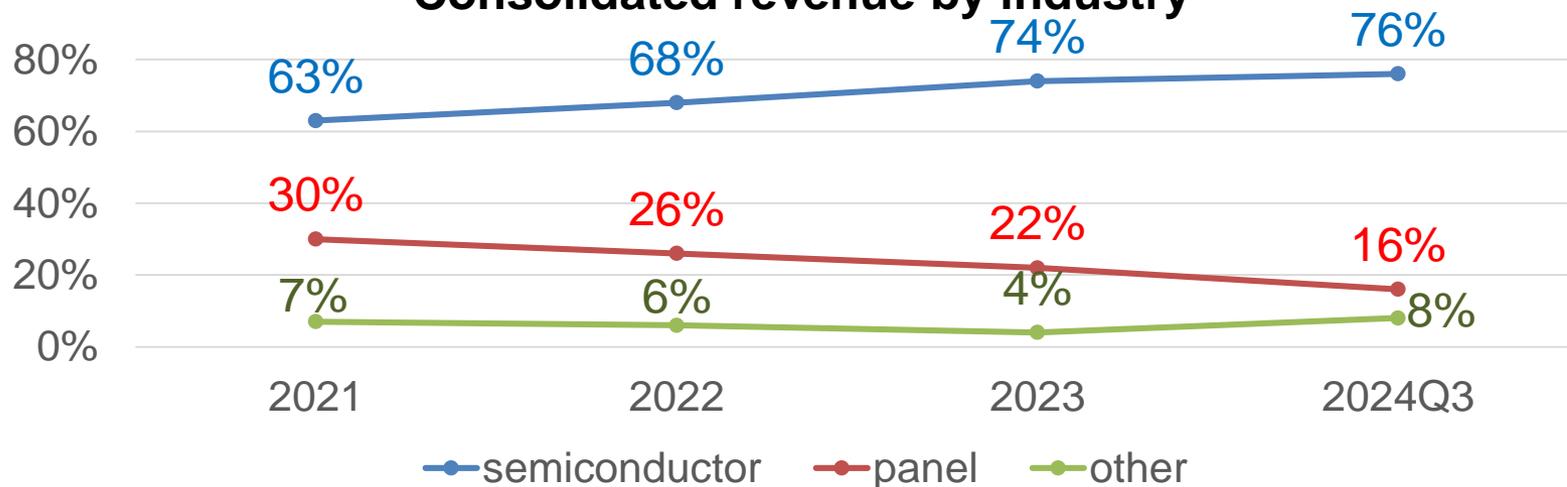
## 2016-2024Q4 Consolidated revenue



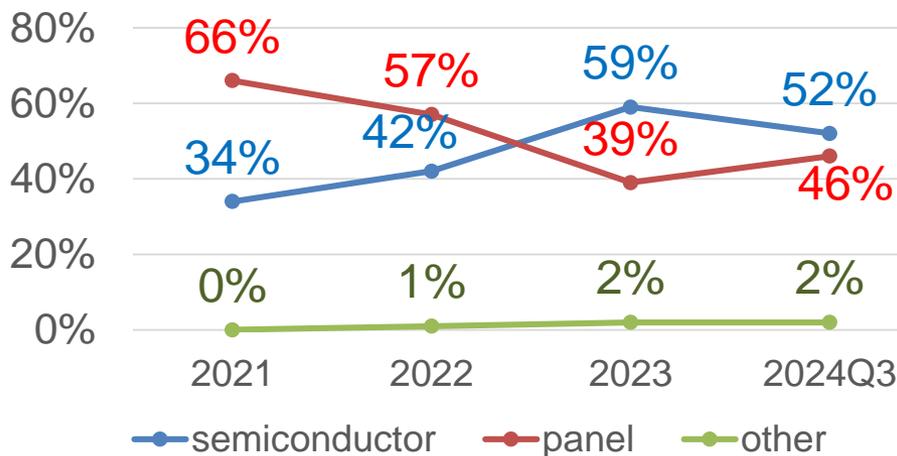
Unit:NTD Million

# Revenue Distribution By Industry

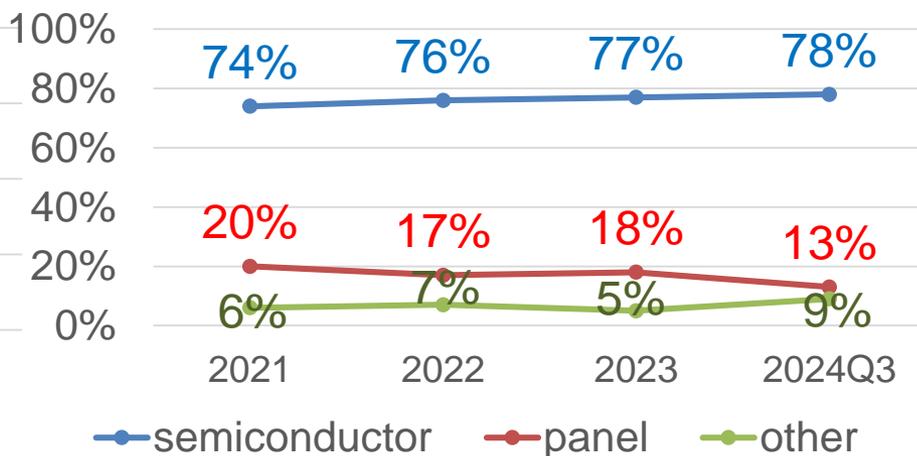
**Consolidated revenue by industry**



**Consolidated revenue in china**



**Consolidated revenue in Taiwan**

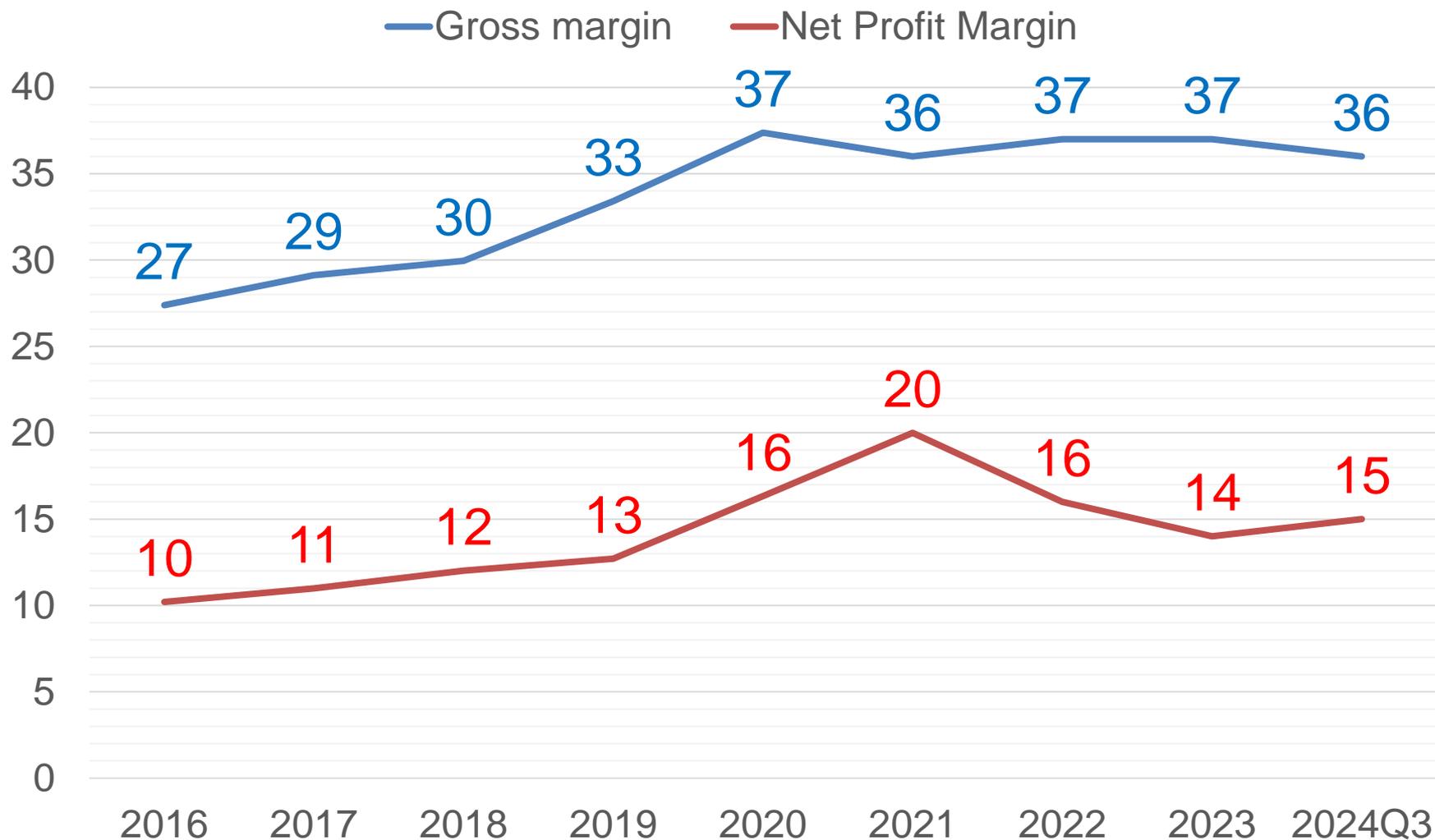


# Statements of Comprehensive Income

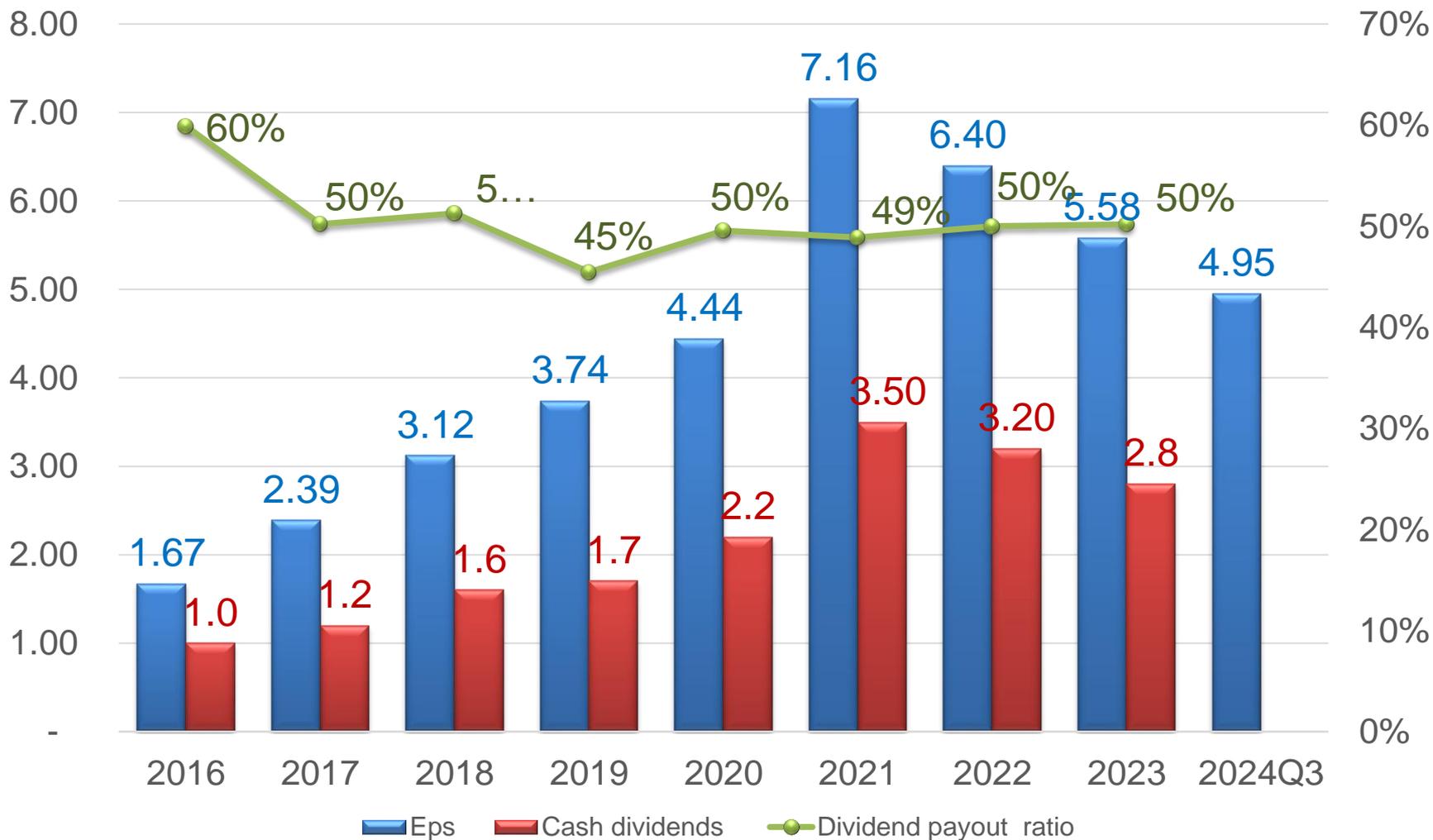
Amount: NT\$Thousand	QoQ					YoY		
	Q3 24	Q2 24	Q o Q	Q3 23	YoY	3Q 24	3Q 23	YoY
Operating income	645,753	645,751	0%	552,268	17%	1,901,021	1,706,341	11%
Operating costs	(407,192)	(405,877)	0%	(361,727)	13%	(1,210,923)	(1,060,340)	14%
Operating margin	238,561	239,874	(1%)	190,541	25%	690,098	646,001	7%
Gross margin	37%	37%		35%		36%	38%	
Operating expenses	(130,830)	(129,336)	1%	(117,326)	12%	(378,202)	(354,933)	7%
Operating profit	107,731	110,538	(3%)	73,215	47%	311,896	291,068	7%
Operating net profit margin	17%	17%		13%		16%	17%	
Other non-operating income and expenditure	11,355	16,541	(31%)	11,132	2%	41,422	30,314	37%
Net profit before tax	119,086	127,079	(6%)	84,347	41%	353,318	321,382	10%
Income tax expense	22,767	27,511	(17%)	17,932	27%	74,939	81,207	(8%)
Net profit after tax	96,319	99,568	(3%)	66,415	45%	278,379	240,175	16%
Net interest rate	15%	15%		12%		15%	14%	
Basic earnings per share (yuan)	1.71	1.77		1.18		4.95	4.27	

NTD million	2024/9/30		2023/12/31		2023/9/30	
	金額	%	金額	%	金額	%
Cash and Cash Equivalents& Current Financial Assets	1,100	23%	954	20%	942	20%
Accounts Receivable	424	9%	451	9%	470	10%
Inventories	133	3%	135	3%	133	3%
Fixed assets,Investment real estate	2,912	60%	2861	60%	2834	60%
Other Assets	260	5%	358	8%	382	8%
<b>Total Assets</b>	<b>4,829</b>	<b>100%</b>	<b>4,759</b>	<b>100%</b>	<b>4,761</b>	<b>100%</b>
short-term debt& long-term loan due within one year	179	4%	170	4%	197	4%
accounts pay able & other payables	99	2%	101	2%	98	2%
other financial liabilities	377	8%	389	8%	392	8%
other current liabilities	106	2%	137	2%	118	3%
long-term loans payable	359	7%	455	10%	487	10%
<b>Total liabilities</b>	<b>1,120</b>	<b>23%</b>	<b>1,252</b>	<b>26%</b>	<b>1,292</b>	<b>27%</b>
capital-Common stock	568	12%	568	12%	568	12%
additional paid-in capital	267	6%	357	8%	357	7%
retained earnings-unappropriated	2,935	61%	2724	57%	2651	56%
Other equity and Treasury shares	(62)	(2)	(142)	(3)	(107)	(3)
<b>Total equity</b>	<b>3,708</b>	<b>77%</b>	<b>3,507</b>	<b>74%</b>	<b>3,469</b>	<b>73%</b>
Net value per share	65.28		61.74		61.07	

# Gross margin & Net Profit margin



# EPS & Cash dividends



# Thanks for listening

## Q&A